Course number & Name: HSM308, Principles in Healthcare Management

Credit hours: 4 quarter hours

Method of Delivery: eLearning

**Course Description:** A systematic study of the management challenges and responsibilities in the healthcare industry. The student will gain an understanding of the evolution of healthcare and healthcare management including issues concerning the structure of healthcare in the United States, the interrelationship of the various health-related industries, and the ethical issues facing management in the healthcare industry.

Prerequisite: BUS 204 Principles of Management or Program Director's permission.

 Text: Management Principles for Health Professionals (Seventh Edition) The 360 degree leader: Developing your influence from Anywhere in the Org.
 Authors: Joan Gratto Liebler and Charles R. McConnell Maxwell
 Publisher: Jones and Bartlett, 2017, ISBN: 9781284081329 Thomas Nelson ISBN: 9781400203598
 Materials needed for this course: Additional Supplies: Hardware/Software and Equipment: eLearning recommendations

# **Topics:**

- Organizational Adaptation and Survival
- Organizational Management
- Management Functions
- Budgeting
- Motivation and Conflict Management
- Training and Development
- Leadership and Supervision
- Human Resource Management
- Communication

Learning Objectives: Upon completion of this course, the student will be able to:

- 1. Identify the manager's role as a charge agent
- 2. Identify specific strategies for dealing with resistance to change
- 3. Identify the approaches to the classification of organizations and apply these to the healthcare organization
- 4. Differentiate among the terms power, influence, and authority
- 5. Identify the styles of leadership, their characteristics, and the circumstances under which they are applied
- 6. Identify the characteristics of plans and specifically address those characteristics or features that make plans effective

- 7. Differentiate among committees, standing as well as ad hoc, and plural executives and task forces
- 8. Identify revenue sources
- 9. Enumerate the various types of budgets employed and identify the commonly encountered budget periods
- 10. Acknowledge the importance of and necessity for employee orientation programs and ongoing training and development activities
- 11. Briefly examine the role of collective bargaining agreement (union contract) in the avoidance of and as necessary the control of conflict
- 12. Identify the responsibilities of middle managers in developing comprehensive management documents, including the strategic plan, annual report, executive summary of the annual report, and a project proposal
- 13. Define the management functions of quality improvement and controlling
- 14. Outline the functions of human resources and indicate how these relate to the role of the manager
- 15. Explore some potential problems and barriers often encountered by health professionals who enter management

# **Midstate Grading scale:**

- 90 100 A
- 80 89 B
- 70 79 C
- 60 69 D
- 0-59 F

# **Academic Integrity:**

Academic integrity is a basic principle of the College's function. Midstate College students are expected to maintain a high level of academic honesty. Contrary actions may result in penalties such as failure of the assignment(s), a lesser grade on assignment(s), failure of the course and/or suspension from the College. The course instructor will review all submitted documents and supporting evidence in connection to the infraction. The course instructor will also review the student's personal file for other notifications of academic dishonesty before determining the level of action to be applied. The course instructor will complete the Academic Dishonesty Report form to document and describe the incident and actions taken, then kept on file. The student may appeal the decision to administration, whose decision will be final.

The following (**plagiarism**, **cheating**, **deception**, **sabotage**, **computer misuse and copyright infringement**) are included in the actions Midstate College considers behavior contrary to the academic integrity policy; however, the policy is not limited to these examples. Further discussion of consequences regarding academic dishonesty are addressed in the Student Handbook.

## **Plagiarism:**

Plagiarism is using another person's words, either by paraphrase or direct quotation, without giving credit to the author(s). Plagiarism can also consist of cutting and pasting material from electronic sources by submitting all or a portion of work for assignment credit. This includes papers, computer programs, music, sculptures, paintings, photographs, etc. authored by another person without explicitly citing the original source(s). These actions violate the trust and honesty expected in academic work. Plagiarism is strictly against the academic policy of Midstate College. Its seriousness requires a measured, forceful response which includes consequences for inappropriate and/or no citation.

In courses containing writing assignments, the College promotes the use of Turnitin which compares the student's writing against previously submitted papers, journals, periodicals, books, and web pages. Students and instructors can use this service to reduce the incidence of plagiarism. This electronic resource has been found to conform to legal requirements for fair use and student confidentiality. It is able to provide a report to the student indicating the parts of the assignment that match.

## **Student Success and Tutoring:**

Contact Student Success: Room 110; (309) 692-4092, ext. 1100; studentsuccess@midstate.edu;

The Office of Student Success offers help in the following areas:

- Tutoring: Tutoring is encouraged for students who are doing their best to complete assignments yet still are experiencing difficulty in this course. Tutoring may be provided by the instructor outside of scheduled class times or through the office of Student Success.
- Writing assignment assistance: This may include learning how to conduct research; using proofreading tools such as Turnitin; outlining a topic; and applying MLA/APA standards.
- Math, accounting, and computer skills (including file management).
- Test-taking techniques.
- Note-taking skills development.
- Study skills development.
- Time management

Instructor Information: Margaret Markley Office Phone: 309-692-4092, extension 2040 e-mail: <u>mmarkley@midstate.edu</u> Office hours: Wednesday 4-6 pm and Thursday 11- 6 pm or by

appointment

**Participation Requirements:** You are expected to participate at least once a week in several conference discussions/homework assignments relating to the subject materials for the week. Discussion will take place as assigned by the faculty member. You will read, analyze, and respond to questions and comments from the faculty member and fellow students.

## **Policies and Procedures:**

- 1. All work is to be completed on time. You are expected to use your class schedule to plan for assignments and tests. **No late work will be accepted.**
- 2. Excessive absence will hurt your performance in class and potentially hurt your grade.
- 3. Academic dishonesty is never tolerated and will be promptly referred to the Dean of the College.
- 4. All work should be submitted to the corresponding folder in the eLearning format. Please submit document files in MS Word format (.docx/.doc) or in Rich Text Format (.rtf).

### Methods of evaluating student performance:

- Worksheets
- Case studies.
- Book report or term paper
- Evaluation and contribution to group discussions.
- Exams

**Examination Information:** There will be a mid-term examination, and a final exam. Tests will be objective (true/false and multiple choice) and subjective (essay type questions).

<b>Instructor's Grading Scale:</b> Mid-term Examination Book Report on The 360 Degree Leader		200 pts 100 pts
Exercises/Case Studies		225 pts
Class Participation (Weekly Discussion Questions) Worksheets	Total Points	110 pts <u>150 pts</u> 785 pts

MGT 308 Healthcare Management	08/01/2011
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# **Course Requirements**

You are expected to participate at least once a week in several discussions/homework assignments relating to the subject materials for the week. You will read, analyze, and respond to questions and comments from the faculty member and the fellow students.

# Course Schedule \*this schedule may be altered at the discretion of the instructor

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	Topics	
	• The healthcare setting	
	<ul> <li>Laws, regulations, and accrediting standards</li> </ul>	
	• Reimbursement	
	Change in healthcare settings	
	Objectives	
Week 1	• Identify the manager's role as a change agent	
	• Identify specific strategies for dealing with resistance to change	
	Assignments:	
	• Read chapter 1 and 2 and listen to lectures	
	• Complete worksheets for chapters 1 and 2	
	Participate in weekly discussion	
	• Exercise: Becoming a Split-Department Manager	
	Topics	
	<ul> <li>Organizational adaption and survival</li> </ul>	
	<ul> <li>Leadership and the manager</li> </ul>	
	Ecuderonip and the manager	
	Objectives	
	• Identify the approaches to the classification of organizations and	
Week 2	apply these to the healthcare organization	
WEEK 2	• Differentiate among the terms power, influence, and authority	
	Assignments:	
	• Read chapters 3 and 4.	
	• Complete worksheets for chapters 3 and 4	
	Participate in weekly discussion	
	Case Study: Authority and Leadership: Rising From the Ranks	

	<ul><li>Topics:</li><li>Planning and decision making</li><li>Organizing and staffing</li></ul>
Week 3	<ul> <li>Objectives:</li> <li>Differentiate among the terms power, influence, and authority</li> <li>Identify the styles of leadership, their characteristics, and the circumstances under which they are applied</li> <li>Identify the characteristics of plans and specifically address those characteristics or features that make plans effective</li> </ul>

Week 7       Assignments:         • Read chapters 5 and 6       • Complete worksheets for chapters 5 and 6         • Participate in weekly discussion       • Participate in weekly discussion         • Exercise Week 3 – Choose between exercise 1 or 2 on page 201 or 202         Topics:       • Committees and teams         • Budgeting         Objectives:       • Differentiate among committees, standing as well as ad hoc, and plural executives and task forces         • Identify revenue sources       • Identify revenue sources         • Read chapters 7 and 8       • Complete worksheets for chapters 7 and 8         • Complete worksheets for chapters 7 and 8       • Complete worksheets for chapters 7 and 8         • Case: The Employce Retention Committee Meeting       Topics:         • Training and development       Objectives:         • Acknowledge the importance of and necessity for employce orientation programs and ongoing training and development activities         Week 5       Assignments:         • Read chapter 9       • Complete worksheet for chapter 9         • Participate in weekly discussion       • Case: Study: The Department "know-it-all"				
Week 4 <ul> <li>Complete worksheets for chapters 5 and 6</li> <li>Participate in weekly discussion</li> <li>Exercise Week 3 – Choose between exercise 1 or 2 on page 201 or 202</li> </ul> Week 4 <ul> <li>Committees and teams</li> <li>Budgeting</li> <li>Objectives:                 <ul> <li>Differentiate among committees, standing as well as ad hoc, and plural executives and task forces</li> <li>Identify revenue sources</li> <li>Identify revenue sources</li> <li>Enumerate the various types of budgets employed and identify the commonly encountered budget periods</li> <li>Assignments:</li></ul></li></ul>		5		
Week 1 <ul> <li>Participate in weekly discussion</li> <li>Exercise Week 3 – Choose between exercise 1 or 2 on page 201 or 202</li> </ul> Topics: <ul> <li>Committees and teams</li> <li>Budgeting</li> <li>Objectives:                 <ul> <li>Differentiate among committees, standing as well as ad hoc, and plural executives and task forces</li> <li>Identify revenue sources</li> <li>Enumerate the various types of budgets employed and identify the commonly encountered budget periods</li> <li>Assignments:</li></ul></li></ul>				
Week 4       • Exercise Week 3 – Choose between exercise 1 or 2 on page 201 or 202         Topics:       • Committees and teams         • Budgeting       Objectives:         • Differentiate among committees, standing as well as ad hoc, and plural executives and task forces       • Identify revenue sources         • Identify revenue sources       • Internet the various types of budgets employed and identify the commonly encountered budget periods         Assignments:       • Read chapters 7 and 8         • Complete worksheets for chapters 7 and 8       • Participate in weekly discussion         • Case: The Employee Retention Committee Meeting       Topics:         • Training and development       Objectives:         • Acknowledge the importance of and necessity for employee orientation programs and ongoing training and development activities         Assignments:       • Read chapter 9         • Complete worksheet for chapter 9       • Participate in weekly discussion         • Case Study: The Department "know-it-all"       Topics:         • 360 Degree Leader       Midterm Exam         Assignment:       • Participate in weekly discussion         • Participate in weekly discussion       • Participate in weekly discussion		•		
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Week 4       Objectives:         Week 4       Differentiate among committees, standing as well as ad hoc, and plural executives and task forces         Identify revenue sources       Enumerate the various types of budgets employed and identify the commonly encountered budget periods         Assignments:       Read chapters 7 and 8         Complete worksheets for chapters 7 and 8       Complete worksheets for chapters 7 and 8         Case: The Employee Retention Committee Meeting       Topics:         Topics:       Training and development         Objectives:       Acknowledge the importance of and necessity for employee orientation programs and ongoing training and development activities         Week 5       Read chapter 9         Complete worksheet for chapter 9       Complete worksheet for chapter 9         Read chapter 9       Complete worksheet for chapter 9         Week 5       360 Degree Leader         Widterm Exam       Assignment:         • Participate in weekly discussion       • Participate in weekly discussion         • Participate in weekly discussion       • Objective:				
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Week 6       Assignments: <ul> <li>Read chapters 7 and 8</li> <li>Complete worksheets for chapters 7 and 8</li> <li>Participate in weekly discussion</li> <li>Case: The Employee Retention Committee Meeting</li> </ul> Week 6         Week 7	Week 4	•		
Week 6       Read chapters 7 and 8         Week 7       Topics:         •       Training and development         Objectives:       •         •       Acknowledge the importance of and necessity for employee orientation programs and ongoing training and development activities         Objectives:       •         •       Read chapter 9         •       Complete worksheet for chapter 9         •       Participate in weekly discussion         •       Case Study: The Department "know-it-all"         Week 6       Midterm Exam         Midterm Exam       •         •       Participate in weekly discussion         •       •         •       Participate in weekly discussion				
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Week 5       activities         Assignments:       .         Read chapter 9       .         Complete worksheet for chapter 9       .         Participate in weekly discussion       .         Case Study: The Department "know-it-all"         Topics:       .         360 Degree Leader         Midterm Exam         Assignment:         Participate in weekly discussion         Participate in weekly discussion				
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<ul> <li>Complete worksheet for chapter 9         <ul> <li>Participate in weekly discussion</li> <li>Case Study: The Department "know-it-all"</li> </ul> </li> <li>Topics:         <ul> <li>360 Degree Leader</li> <li>Midterm Exam</li> <li>Assignment:                 <ul> <li>Participate in weekly discussion</li> </ul> </li> </ul> </li> <li>Week 7 Topics:         <ul> <li>Complete the second second</li></ul></li></ul>		e		
<ul> <li>Participate in weekly discussion         <ul> <li>Case Study: The Department "know-it-all"</li> </ul> </li> <li>Topics:         <ul> <li>360 Degree Leader</li> <li>Midterm Exam</li> <li>Assignment:                 <ul> <li>Participate in weekly discussion</li> </ul> </li> </ul> </li> <li>Week 7 Topics:         <ul> <li>Participate in weekly discussion</li> </ul> </li></ul>		-		
Case Study: The Department "know-it-all"      Topics:         360 Degree Leader      Midterm Exam     Assignment:         Participate in weekly discussion      Week 7      Topics:		1 1		
Week 6       . 360 Degree Leader         Midterm Exam       . Assignment:         • Participate in weekly discussion         Week 7       Topics:		1 7		
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Week 6       Midterm Exam Assignment: • Participate in weekly discussion         Week 7       Topics:		-		
Assignment:     Participate in weekly discussion      Topics:		•		
Participate in weekly discussion      Topics:	Week 6	Assignment:		
Week /		5		
Week /		Topics:		
• Adaptation, Motivation, and Conflict Management	Week 7	Adaptation, Motivation, and Conflict Management		

Objectives:
• Briefly examine the role of collective bargaining agreement (union contract) in the avoidance of and as necessary the control of conflict
Assignments:
• Read chapter 10
• Complete worksheet for chapter 10
Participate in weekly discussion
Case: A Matter of Motivation

	Topics:		
	Communication		
	• The middle manager		
	<ul> <li>Documentation of critical process management processes</li> </ul>		
	Objectives:		
	• Identify the responsibilities of middle managers in developing		
Week 8	comprehensive management documents, including the strategic		
WCCK 0	plan, annual report, executive summary of the annual report, and		
	a project proposal		
	Assignments:		
	• Read chapters 11 and 12		
	• Complete worksheets for chapters 11 and 12		
	<ul> <li>Participate in weekly discussion</li> </ul>		
	Exercise: Preparing Your Business Plan		
	Topics:		
	Improving performance		
	Objectives:		
	<ul> <li>Define the management functions of quality improvement and</li> </ul>		
Week 9	controlling		
	Assignments:		
	• Read chapter 13		
	Complete worksheets for chapter 13		
	Participate in weekly discussion		
	Exercise: Promoting Total Quality Management		
	Topics:		
	Human resources management		
	Objectives:		
Week	• Outline the functions of human resources and indicate how these		
10	relate to the role of the manager		
	Assignments:		
	Read chapter 14		
	Complete chapter 14 worksheet		
	Participate in weekly discussion		

	Case: With Friends Like This
	Topics:
	• Day-to-day management
	Health professionals as managers
	Objectives:
Week	• Explore some potential problems and barriers often encountered
11	by health professionals who enter management
	Assignments:
	• Read chapter 15
	Complete chapter 15 worksheet
	• Study for final exam
Week 12	Final Exam

# Personal Accountability Statement

I have read the syllabus for MGT308 and understand that my grade will be based on the following submissions:

## Grading:

Mid-term Examination	15%
Book Report or Term Paper on a Healthcare Topic Covered in T	extbook 25%
Case Studies	30%
Class Participation (Weekly Discussion Questions)	15%
Mini-Papers	<u>15%</u>
	100

I understand that I am accountable for completion of the work within the week that it is due. Late discussions are not accepted. Late summaries, tests, papers and worksheets are accepted for reduced credit and may not be more than 2 weeks late.

Signature: \_\_\_\_\_